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D&B Business Information Report

D&B D-U-N-S : 59-510-7400
COMPANY NAME : SAMPLE PLASTICS PTE LTD
SUBSIDIARY OF : International Plastics Pte Ltd Bermuda

ADDRESS : 100 Jurong South Street 69
#21-21 SP Industrial Building
Singapore 123456
Republic of Singapore

TELEPHONE : (65) (64662851)
(65) (64662416)

FAX : (65) (64662422)

WEB PAGE : www.sample.com.sg

D&B RATING : 3A2 CONDITION : Good
PREVIOUS RATING : 2A3 NEW CREDIT RISK INDEX : 2

REGISTRATION # : XXXX04256Z
START YEAR : 1979
CONTROL YEAR : 1979
HISTORY : Clear
EMPLOYEES (Total) : 117
IMPORTS : Yes
EXPORTS : Yes
REGISTERED CHARGES : Yes
COURT ACTION : Yes
REVENUE : SGD 23,312,301
NET WORTH (Tangible) : SGD 8,407,097
TREND : Up
AUTHORIZED CAPITAL : SGD 10,000,000
ISSUED CAPITAL : SGD 6,000,000
PAID-UP CAPITAL : SGD 6,000,000
PUBLICLY LISTED : Singapore Stock Exchange
Singapore

CHIEF EXECUTIVE : Adrian Wilson
Managing Director

SIC 3085-0000 5031-0100
LOB Manufactures plastics bottles

D&B's Rating consists of 2 parts, the Financial Strength and the Composite Appraisal/Condition. Financial Strength is an indication of the tangible net worth (that is, the shareholder's funds less any intangible assets) The Composite Appraisal/Condition is linked to the level of risk and is an overall evaluation of credit worthiness. It takes into



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account the financial condition and several factors such as trade reference history, legal structure, management experience and any adverse listings.

MERGER

DATE : 20/May/1988
EVENT : Merger
MERGED WITH : ABC CO INC

RISK ASSESSMENT

SAMPLE PLASTICS PTE LTD
New Credit Risk Index Level is:- 2

Risk Index Level	Observation	Observed Business Failure Rate
1	Significantly lower than average risk level	0.70%
2	Lower than average risk level	1.40%
3	Average risk level	1.70%
4	Slightly higher than average risk level	1.90%
5	Higher than average risk level	2.00%
6	1.5 times higher than average risk level	2.50%
NA	Assessment not available due to insufficient data	

The D&B New Credit Risk Index (NCRI) provides a quick assessment of a business's risk standing based on observed business failure of companies in Singapore. When used together with other information, it helps you derive better risk decisions.

The Risk Index was recently enhanced in November 2003 and has been computed using D&B's expertise and advanced statistical techniques. It is calculated based on up-to-date information currently available in our database.

The D&B Risk Index is based on a scale of 1 to 6, where 1 represents a lower and 6 a higher percentage of observed Business Failures.

Though the index does not predict the probability of business closure, it reflects from a database profiling approach, the ratio of failed to operating businesses for each Risk Index Level.

The Risk Index is computed using the following key drivers available in the report. Each risk value is first weighted according to that area's overall importance, and then aggregated and considered with the other weighted risk values. The final Risk Index is assigned base on ranges. The final aggregated value is compared with the predetermined ranges and the Risk is assigned to the report.

Business Information 49%	Financial Information 25%
Employee Size	Sales (SGD)
Age of Company	Net Worth (SGD)
D&B Record (History)	Net Profit (SGD)
Legal Company Structure	Current Ratio



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FINANCE

Comparative Figures

Date	31/12/2002	31/12/2003	31/12/2004
	-----	-----	-----
	Fiscal	Fiscal	Fiscal
Current:			
Assets	12,522,622	13,077,592	13,744,832
Liabilities	8,870,600	8,615,274	7,640,229
	-----	-----	-----
Working Cap.	3,652,022	4,462,318	6,104,603
Other :			
Tangible Assets	3,034,685	3,004,454	2,737,732
Liabilities	478,835	537,809	435,238
	-----	-----	-----
Net Worth	6,207,872	6,928,963	8,407,097
	-----	-----	-----
Annual Sales	22,147,630	22,655,293	23,312,301
Profit After Tax	714,201	912,068	1,167,336
Inventory	4,972,960	5,459,943	6,795,240
Cash & Bank	550,787	881,120	1,047,472
A/Cs Receivable	6,172,756	4,787,949	3,334,077
Fixed Assets	3,034,685	304,454	2,737,732
A/Cs Payable	4,841,869	6,694,985	6,694,985

Fiscal Balance Sheet as of 31/12/2004 (in Singapore Dollar)

Cash	1,047,472	Accounts Payable	6,694,985
Inventory	6,795,240	Loans Hire Purchase	39,989
Accounts Receivable	3,334,077	Other Payables / Accruals	58,439
Other Receivables/ Accruals	114,556	Prov. Income Tax	546,100
Due from Parent	32,713	InterCompany Loans	177,725
Inter-Company Loans	2,420,774	Other Current Liabilities	122,991
	-----		-----
TOTAL CURRENT ASSETS	13,744,832	TOTAL CURRENT LIAB	7,640,229
	-----		-----
Leasehold Improvements	748,274	Deferred Taxation	360,000
Plant & Equipment	1,524,480	Provisions	75,238
Transportation Vehicles	234,687		-----
Furniture Fixtures & Fitting	139,134	TOTAL NON-CURRENT LIAB	435,238
Office Equipment	91,157		-----

TOTAL FIXED ASSETS	2,737,732	Capital	6,000,000
	-----	Retained Earnings (loss)	2,407,097

		TOTAL EQUITY	8,407,097

	-----		-----



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TOTAL ASSETS	16,482,564	TOTAL LIAB & EQUITY	16,482,564
	-----		-----
Profit & Loss Account			

Figures in Singapore Dollar

Date	31/12/2002	31/12/2003	31/12/2004
No. of Months	(12)	(12)	(12)
	Fiscal	Fiscal	Fiscal
Revenue	22,147,630	22,655,293	23,312,301
Less: Cost of Sales	-17,485,694	-50,000	-12,000,000
Gross Profit	4,661,936	22,605,293	11,312,301
Operating Expenses	- 2,160,132	-5,600	150,000
Net Operating Profit (Loss)			
before Taxation	2,501,804	22,599,693	11,462,301
Other Income		12,000	2,000
Less: Other Expenses	-1,124,603	-20,802,600	-9,298,167
Net Profit(Loss) before Tax	1,377,201	1,809,093	2,166,134
Income Tax	- 663,000	-897,025	-998,798
Net Profit(Loss) after Tax	714,201	912,068	1,167,336
Plus (Minus) Extraordinary Items			-980,000
Net Profit After Tax and Extraordinary Items	714,201	912,068	187,336
Minority Interest			-9,000
Less: Dividends and Transfer to Reserves			-1,177
Plus (Minus) Retained Earnings (Loss) b/f	603,669	1,317,870	2,229,938
Retained Earnings (Loss) c/f	1,317,870	2,229,938	2,407,097

Accounts are audited by Lee, Goh & Co. Accounts are unqualified.

	2002	2003	2004
	-----	-----	-----
GROWTH TREND			

Sales Growth (%)	-	2.29	2.90
Net Profit Growth (%)	-	27.70	27.98
SOLVENCY			

Current Ratio	1.41	1.51	1.79
Quick Ratio	0.75	0.65	0.57
Total Liabilities to Net Worth Ratio (%)	150.60	132.09	96.05
EFFICIENCY			

Collection Period (Days)	100	76	51
Sales to Inventory (Times)	4	4	3

PROFITABILITY



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Return on Sales (%)	3.22	4.02	5.00
Return on Equity (%)	11.50	13.16	13.88

FINANCIAL COMMENTARY

Net Profit trend was Up, due to the following reasons:-

- lower bad debt provision
- decrease in selling/administrative costs

Provision for bad debt in the current year was 5% against 7% in the previous corresponding period.

Networth was on an uptrend, due to increased retained earnings.

INDUSTRY NORMS

SIC 3085 - Manufactures plastics bottles

	Upper	Median	Lower	Subject
	-----	-----	-----	-----
SOLVENCY				

Current Ratio	2.24	0.37	0.00	1.79
Quick Ratio	1.83	0.30	0.00	0.57
Total Liab. to Net Worth Ratio(%)	80.39	13.40	0.00	96.05
EFFICIENCY				

Collection Period (Days)	0.00	0.00	0.00	51
Sales to Inventory (Times)	0.00	0.00	0.00	3
PROFITABILITY				

Return on Sales (%)	0.00	0.00	0.00	5.00
Return on Equity (%)	1.84	0.31	0.00	13.88

REGISTERED CHARGES

A search was conducted and the following charges were found.

CHARGE DATE : 12/Jun/2000
 CHARGE NUMBER : 94/52440
 AMOUNT SECURED : SGD
 All monies owing
 CHARGEES : Development Bank of Singapore Limited

CHARGE DATE : 2/Apr/1999
 CHARGE NUMBER : 95/14773
 AMOUNT SECURED : 15,025,895
 CHARGEES : Development Bank of Singapore Limited



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The record items above under "Registered Charges" may have been paid, vacated, settled or released prior to the date this report was printed.

BANK

Information in this report may not represent the full extent of subject's bank relationships.

Banking relations are maintained principally with:-

NAME : DEVELOPMENT BANK OF SINGAPORE LIMITED
ADDRESS : 6, Shenton Way
DBS Building
Singapore
TELEPHONE : (65) (6XXX5599)
FAX : (65) (6XXX5600)

NAME : CITIBANK SINGAPORE LTD
ADDRESS : 5, Shenton Way, #06-00
UIC Building
068808 Singapore
TELEPHONE : (65) (6XXX2611)

NAME : CHUNG KHIAW BANK LTD
ADDRESS : 10, Anson Road, #01-61
International Plaza
079903 Singapore
TELEPHONE : (65) (6XXX8622)
FAX : (65) (6XXX0988)

INSURANCE

COMPANY : Just In Time Assurance Co Ltd
ADDRESS : 2, Springleaf Ave
6th Storey
Singapore

INSURANCE COVERAGE TAKEN ON ASSETS
: Building
: Fixture & equipment
INSURED AMOUNT : SGD 10,000,000

PAYMENTS

Amounts may be rounded to nearest figure in prescribed ranges

EXP. DATE	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	TERM	LAST SALE
----	-----	-----	-----	-----	----	-----
12/31/05	PROMPT	20,000	20,000	0	30	12/30/05
01/31/06	SLOW 30	33,400	33,400	33,400	30	12/31/05



CHANGES IN CAPITAL

We were unable to confirm the changes with the local registry office. This information was provided by management of subject. This information was provided by Adrian Wilson, Managing Director- on 27/2/2006.

CHANGES IN LEGAL NAME

ORIGINAL NAME : Fizzy Bottles
CHANGED TO : Bubbling Bottles Ltd
DATE OF CHANGE : 1982
CHANGED TO : Shake 'n' Pour Bottles Inc
DATE OF CHANGE : 1/Jan/1989
CHANGED TO : Present Name
DATE OF CHANGE : 18/May/1992

REASON FOR CHANGES IN LEGAL STRUCTURE

DATE : 12/Mar/1986
CHANGE : Conversion from a private to a public limited company
COMPANY : Shake 'n' Pour Bottles Inc

SHAREHOLDER(S)

The following details represent the Full Shareholders List.

ORDINARY SHARES

Name of Shareholder	Location	No Of Shares	Value	Currency	%Held
International Plastics Pte Ltd	Singapore	4,500,000	-	SGD	75.00
Public		1,500,000	-	SGD	25.00
TOTAL		6,000,000			100.00

CORPORATE DIRECTORS

Name : Adrian Wilson
Alias : Paul Michael Wilson
ADDRESS : 1723 Deal St
Singapore 928016
Singapore
ID NO : XXX5189M
NATIONALITY : United Kingdom

Name : Leng Boon Kwek
ADDRESS : 2029 Thompson Green
Singapore 646755
Singapore
ID NO : SXXX0009G



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NATIONALITY : Singapore
Name : Siew Hong Koh
ADDRESS : 1999 Bukit Tunggal Rd
Park Lane Building
Singapore 697646
ID NO : SXXX0324Z
NATIONALITY : Singapore

EXECUTIVES

Name : Adrian Wilson (identity number :XXX5189M)
Alias : Paul Michael Wilson
Year Of Birth : 1945
Current Title : Managing Director
Manager
Appointed to Present Position: 1979
Started with Subject : 1979
Education : Graduated from university
from University of Glasgow
Scotland
Bachelor of Mechanical Engineering
Active in daily operations : Yes
Email : awilson@sample.com.sg

EMPLOYMENT HISTORY

Period	Company Employed	Last Position Held
1970 -1973	National Plastic Co (S) Pte Ltd	Manager
1973 -1975	International Plastic Pte Ltd	Executive

Name : Leng Boon Kwek (identity number :SXXX0009G)
Year Of Birth : 1929
Current Title : Director
Appointed to Present Position: 1989
Started with Subject : 1989
Education : Graduated from university
from University of Warwick
United Kingdom
Bachelor of Accountancy
Qualification : C.P.A. (Certified Public Accountant)
Active in daily operations : Yes
Email : lbkwek@sample.com.sg

EMPLOYMENT HISTORY

Period	Company Employed	Last Position Held
1986 -1989	21st Century Ltd	Financial Controller



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Principal Name : Green Bottles Pte Ltd
Subject as : Distributor
Brand Names : SAMPLE
PLUS PLAS

Subject is a franchisor.
No. of Franchisees : 2

PURCHASES

LOCAL : 40%
INTERNATIONAL : 60%

IMPORTS FROM:-

United States
Japan 10%
Taiwan R.O.C. 10%
Europe 15%
Asia 5%

PURCHASING TERMS

LOCAL PURCHASE TERMS

Letter of Credit
Open Account 30 to 90 days

IMPORT TERMS

Cash on Delivery
Contra

SALES TERRITORY

LOCAL : 80%
INTERNATIONAL : 20%

EXPORTS TO:-

United States 10%
China (People's Republic) 5%
Others 5%

SELLING TERMS



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LOCAL SALES TERMS

TERMS : Open Account 30 days
Contract
Letter of Credit

EXPORT TERMS

TERMS : Inter-Company Account

CUSTOMERS

Subject maintains 100 to 200 accounts / customers.

MAJOR CUSTOMERS

Manufacturer(s)
50 % of Sales

Wholesaler(s)
20 % of Sales

Gobber Inc
Singapore
30 % of Sales

IMPORT / EXPORT

YEAR:- : 1998

Import : SGD 50 in Thousands

Export : SGD 60 in Thousands

EMPLOYEE(s) - CURRENT

Total Employees : 117

Total includes managers and active directors.

Total Employees include :
Full-Time Employees : 90
Part-Time Employees : 17
Seasonal Employees : 10



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EMPLOYEE(s) - PREVIOUS

YEAR:- : 2002
Total Employees : 200 Estimated

Total includes managers and active directors.

Previous year's employees incl :

Full-Time Employees : 100
Part-Time Employees : 20
Seasonal Employees : 50
Production Workers : 30

PEAK SEASONS

Subjects operations peak during:-
Christmas
Chinese New Year

CAPACITY AND PRODUCTION OUTPUT

PRODUCT NAME : Plastic Bottles
Period : 1998
Actual Production Output : 2,000 Units per day
2 shifts per day
Period : 1998
PRODUCTION CAPACITY : 3,000 Units per day
2 shifts per day
AVERAGE UNIT PRICE : Singapore Dollar 5
PRICE RANGE(s) : From 3.5 to 6
Singapore Dollar

<OVERALL PRICE - ALL PRODUCTS>

AVERAGE UNIT PRICE : Singapore Dollar 4.5
PRICE RANGE(s) : From 3 to 7
Singapore Dollar

AMENITIES / FACILITIES

10 Airconditioned Conference Facilities in VIP

TRADESTYLES

Mr Beans
LEAF

ISO CERTIFICATION



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Subject was awarded ISO 90001 on 12 Jun 1992
 ISO 90000 on 6 Mar 1994
 ISO 90003 on 1 Jan 2000

LOCATION

SIZE OF PREMISE : 5000 square feet
TYPE OF OCCUPATION : Owned
LOCATION : Industrial zone

OCCUPIES : 5th Floor(s) in a multi-storey building
BUILDING FRAME : cement block
BUILDING'S EXTERIO : brick

PREMISES USED AS : Plant/Factory
 Warehouse

RENT / LEASE AMOUNT: Singapore Dollar 5,000 per month

GROUP OF COMPANIES

Subject is a member of Plastics Group.
There are 10 members within the group.

ULTIMATE PARENT

INTERNATIONAL HOLDINGS PTE LTD
Shell Lane
42nd Floor
Kingstown
CAYMAN ISLANDS

PARENT

INTERNATIONAL PLASTICS PTE LTD
54 Hill Street
22nd Floor
Mountain View Building
Ocho Rios
Bermuda
INTERCOMPANY TRANSACTIONS : intercompany sales
 : loans

SUBSIDIARY

TOTAL NUMBER OF SUBSIDIARIES : 2 Approx.

PLASTIC CONTAINERS PTE LTD
36, Normandy Road
5th Floor
Hitech Industrial Building



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Timbuktu Cebu
4600 Philippines
% OF SHARES OWNED : 100 %
INTERCOMPANY TRANSACTIONS : guarantees
intercompany sales

SINGAPORE PLASTIC TUBING PTE LTD
Pasir Panjang Avenue 4
#12-00/01
Deutsch Tower
516024 Singapore
% OF SHARES OWNED : 80 %

AFFILIATE(S)

TOTAL NUMBER OF AFFILIATES : 2 Approx.

PLASTIC PRODUCTS INC
June Avenue #10-88
August Tower
Aceh Makati
558899 Philippines

POUND SAVERS
12, Shaw Boulevard
5th Floor
Canary Building
Brisbane Queensland
41200 Australia

Subject holds 15 % of shares / interest in affiliate.

BRANCH(ES)

Subject maintains 1 branch(es) regionally.
The principal branch location(s) are as follows:-

LEAF
21st Century Grove
#08-08
Estee Park Suite
Johor Bahru, Johor
51400 Malaysia
Location Type : Factory/Warehouse, Administrative office
EMPLOYEES : 10

DIVISIONS

The subject maintains 1 division countrywide.
The principal division location(s) are as follows:-



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MR BEANS
Pasir Panjang Road
#16-16
Alexandra Distripark Blk 1
516008 Singapore

CURRENCY: All monetary amounts are in SINGAPORE DOLLARS unless otherwise stated.

MEDIA RELEASE

MEDIA RELEASE

Date: 11/14/05

Source: Others

Detail:

SAMPLE PLASTICS says it is looking to grow its presence in China organically and through acquisitions.

These include expanding its branch network there and also buying stakes in Chinese manufacturing companies.

Sample Plastics intends to increase its network in China to five branches, one sub-branch and four representative offices within the next year, with a full branch in Suzhou.

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